



# MARZOUG ALQAHTANI

**Chairman and CEO at Gulf Eastern General Contracting (GEGC)**

Mobile number : 966.505847320

Email Address: drmarzoug@gegcc.com

## PERSONAL SUMMARY

PhD in Business Administration, MBA in Projects Management, and BS in Industrial Engineering (SE).

Total of 33 years of experience:

18 years of experience with Aramco in all fields (Engineering, Operations, Maintenance, Budgeting, Planning, Scheduling, Up and Down Stream up to Manager Position in Oil & Gas Operations and Logistics.

15 years of experiences in the Privet Sectors as CEO, Managing Director, COO, Executive Director, and Senior Consultant in all fields (Building Constructions, Manufacturing, Project Management, Real States, Oil & Gas and Engineering)

## PERSONAL INFORMATION

Birth date: 19 December 1962

Nationality: Saudi Arabia

Residence Country: Saudi Arabia – Khobar

## PREFERRED JOB

Preferred Job: Chief Executive Officer (CEO), Managing Director

Field: Management

## WORK EXPERIENCE

**Total Years of Experience: 34 years, 0 months**

**Chairman and CEO at Gulf Eastern  
General Contracting (GEGC)**

January 2006 – May 2019

Saudi Arabia – Dammam

I hand over the responsibility of the Chairman and CEO of our company Gulf Eastern General Contracting (GEGC) to my son Mohammed and I will be free effective end of June 2019.

June 2011 to June 2019

Chairman and CEO of Gulf Eastern General Contracting

After my success story with Gulf Elite, I have moved 125 people from Gulf Elite to this Company Gulf Eastern General Contracting GEGC, GEGC is my company.

It is a construction company in the industrial and non industrial civil field.

I had developed this company to be a pioneer construction company in Saudi Arabia and GCC. I am running it now and my partner is my son Mohammed the General Manager

and it is his company. Please see the web site [www.gegcc.com](http://www.gegcc.com)

Jan 2006 to May 2011

Chairman and CEO of Gulf Elite General Contracting

Gulf Elite is a pioneer construction company in the industrial field. Very famous and strong in Oil, Gas and Petrochemical Projects. Specialized in Civil, Electromechanical, Mechanical and Electrical works. [www.gulfeliteco.com](http://www.gulfeliteco.com)

I acquired this company in December 2004, I was able to grow and turn over the company from a losing company to a pioneer company in contracting with outstanding accomplishment and excellent moral of all staff. Within six months, the company reputation was progressing very well. GEGC Still working with Saudi Aramco, SABIC, SEC, and EMAAR Middle East. I sold this company to a large EPC company in Saudi Arabia in May 31, 2011.

**MANAGING DIRECTOR at HAIF COMPANY**

April 2004 – December 2005

Saudi Arabia – Riyadh

for Saudi Arabia, GCC and Iraq of HAIF COMPANY.

Haif Company is a dynamic and expanding Saudi firm established in 1976, investing in several diversified fields with the Head Office in Al-Riyadh City of Saudi Arabia. It has branches in all regions except Eastern Province of Saudi Arabia. Please look at the web site for more details. ([www.haifcompany.com](http://www.haifcompany.com)) ([www.haifuae.ae](http://www.haifuae.ae)).

I joined this company at the beginning of year 2004 as a Managing Director (Part Time Consultant) for Eastern Province of Saudi Arabia, all GCC and Iraq. My responsibilities include opening a new era and expand the company businesses in the Eastern Region of Saudi Arabia where major oil and gas companied exists and into the Gulf Region including Iraq.

I have developed a strategic short and long term plans for all the new regions and started implementing these plans alone. I accomplished the first phase of the plans ahead of schedule. I had a semi-headquarter office in AL-Khobar, Saudi Arabia fully manned with a branch manager and completed the major branch in Dubai, UAE with a another branch manager. I spent most of my time in Dubai because I also appointed as the Managing Director for two groups of companies in UAE. I had started new branches in Abu-Dhabi, Ras Al-Kaymah and Al-Sharjah.

I was empowered with full authorities representing all shareholders in Haif Company as well as other two companies. I accomplished my mission by qualifying those companies into major Oil & Gas and Industrials companies including Saudi Aramco, SABIC, SEC, Gulf Interconnect

**MANAGING DIRECTOR at Atos Origin**

October 2003 – March 2004

Saudi Arabia – Riyadh

Middle East. Riyadh, KSA.

Atos Origin is a leading IT services company and global provider of business consulting and technology integration services. Atos Origin delivers high quality IT services and solutions that are a positive enabler for the future, add real value to it's' clients enterprises, and give them a significant competitive advantage. [www.atosorigin.com](http://www.atosorigin.com)

Following the successful accomplishment of many years of experiences with Saudi Aramco in: IT, Engineering, Oil & Gas Operations & Maintenance, Project & General Management, Strategic Planning, Chain Management, Products Refining and Distribution, I have joined the largest IT System Integrator in the region. I was assigned to the most active region Central & Western region of Saudi Arabia as the Managing Director reporting to the CEO of the company.

**MANAGER at Saudi Aramco**

June 2003 – July 2003

Saudi Arabia

(AFOD) is the only Air Fueling Operations for the entire Kingdom of Saudi Arabia/Saudi

Aramco and has the largest into plan operations in the Middle East. AFOD is part of Refining Supply & Distribution Business Line in Refining, Marketing & International Unit of Saudi Aramco.

Following the successful accomplishments of last two years in managing Western & Central Region Distribution Departments, I was assigned to the responsibility of a newly established organization Air Fuelling Operations Department (AFOD). I report to the Vice President of Distribution, Marketing and International. The new organization is responsible for the entire air fueling system across the Kingdom and accountable for the safe, cost effective and efficient operations of air fueling activities. The concept of Business Unit Structure which is consistent with the Corporate Strategic Imperatives has been implemented in the new organization. I have created three "Business Units" at the Division level, each covering an area of the Kingdom (Eastern, Central and Western) is at the heart of the new structure. Each "Business Unit" Superintendent has all of the required resources to operate and maintain air fueling operations in his area on a day-to-day basis covering International Airports, Military Air Bases and Domestic Airports. Each Division is organized with operations, maintenance and engineering personnel reporting directly to the Superintendent. The supporting organizations are centralized in Riyadh and they are consisting of Air Fueling Engineering Div. and Planning & Training Division.

#### Major Accomplishments

- Streamlined the new organization activities.
- Created the new organization' Mission, Vision and Objectives.
- Developed the Operating Plan and five years Business Plan.
- Allocated the required resources and established new guidelines and procedures.
- Selected and recruited new manpower for the new organization with development programs.
- Established new programs to enhance the company position with its customers.
- Developed and implemented new programs to achieve the company objectives more efficiently.
- Developed new relationships roles with all customers and government authorities.

#### **MANAGER at Saudi Aramco**

October 2001 – May 2003

Saudi Arabia – Riyadh

– Central Region Distribution Department (CRDD). Riyadh, KSA.

Central Region Distribution Department (CRDD) is the largest distribution operations of Refined Products in the Kingdom of Saudi Arabia/Saudi Aramco and has the largest Saudi Strategic Storage Facilities in Middle East. CRDD is part of Refining Supply & Distribution Business Line in Refining, Marketing & International Unit of Saudi Aramco.

Manage the Distribution Operations of Refined Products at the Central Region and Capital of Saudi Arabia. I report to the Vice President of Refining & Distribution. The department is responsible for refined product receiving, storage and distribution through a network of pipelines and trucking system stretching from Hail province in the North to Najran area in the South of the Kingdom of Saudi Arabia. The Department operates and maintains Five Major Bulk Plants: South Riyadh B.P (the largest BP in the world). Qassim B.P, North Riyadh B.P., Sulayyil B.P, Najran B. P, Kharj B.P (mothballed); Three main Air Fueling Operation (AFO's): King Khalid International Airport (KKIA), Riyadh Air Base (RAB), Prince Sultan Air Base (PSAB), and tow remotely operated Fuel Sites servicing Royal Saudi Air Force (RSAF) at Sharrorah & Najran, Also, CRDD operates and maintains Site # 1 of the Saudi Strategic Storage Program (SSSP#1) and Gas Distribution System for supplying Riyadh Industrial Cities and power plants (SEC Plants).

The 2002 total department's employee actual was 1108, has fixed assets totaling \$292 MM (book value– \$150 MM) under its control, net direct expenditure (NDE) is \$ 115 MM. The total sale of refined product is 270, 000 barrels per day, crude sale is 94, 000 barrels per day, asphalt sale is 13, 000 barrels per day, and LPG sale is 5000 barrels per day. Total truck loading 3500 trucks per day,

#### Major Accomplishments

- Commissioned and started up the first SSSP site in Saudi Arabia.
- Achieved the target of Zero Tolerance in term of products quality and measurement.
- Reduced the operating cost by 18% and reduced the manpower by 8.2%.
- Re-engineered the department processes and improved the work force moral and loyalties.
- Improved the operations and maintenance staff certifications from 5% in 2000 to 81% in 2003.

#### **MANAGER at Saudi Aramco**

April 1998 – September 2001

Saudi Arabia – Jeddah

– Western Region Distribution Department. Jeddah, KSA.

Western Region Distribution Department (WRDD) is the second largest distribution operations of Refined Products in the Kingdom of Saudi Arabia/Saudi Aramco and part of Refining Supply & Distribution Business Line in Refining & Marketing Unit of Saudi Aramco.

This job is similar to the previous job where I had to manage the distribution operations of Refined Products at the Western Region of Saudi Arabia from Tabuk in the north to Jazan in the south.

Mar 1, 98 – May 1, 01 Operations, Maintenance, and Engineering Superintendent,  
Saudi Aramco – Ras Tanura Refinery Department; Ras Tanura, Saudi Arabia.

Ras Tanura Refinery (RTR) is the largest fuels refinery and NGL fractionation facility in the region. The Refinery manufactures all type of Crude Oils to meet the Kingdom's market demands for refined and NGL products.

I have been in all RTR divisions as Plants Manager responsible for the processing of 350, 000 BBL of Crude Oil through all RTR plants including utilities.

#### Major Accomplishments

- I was able to improve the divisions operations, productivity, reliability, and employees' moral and involvement in producing high quality jobs. This improvement demonstrated by establishing new management techniques for the divisions with very well planning and defined responsibilities and accountabilities relative to my employees.
- Reduced the routine maintenance cost from \$5.1 MM in 1998 to \$2.3 MM in 1999 then to \$1.9MM in 2000.
- Led the commissioning and startup of new plants safely and successfully.
- Completed many new projects with 25% reduction in cost and time.
- Reduced the trips of the most critical plants from 54 trips in 1998 to 20 trips in 1999 then to 7 trips in 2000.
- Implemented new technologies to automate the RTR-Wide DCS and Electrical Systems.

#### **General Supervisor & Project Manager at Saudi Aramco**

March 1995 – March 1998

Saudi Arabia – Khobar

– Oil Supply Planning & Scheduling Department (OSPAS). Dhahran, Saudi Arabia

Oil Supply Planning and Scheduling (OSPAS) Department coordinates and oversees the Kingdom's overall oil operations to ensure achievement of Saudi Aramco's corporate objectives, and those of the Saudi Arabian Government, in regard to hydrocarbon production & deliveries. OSPAS Department is the sole coordinating agency for all matters dealing with the supply, disposition, quantity and quality of all hydrocarbon products produced and sold through Saudi Aramco. This is essentially the entire operation of Saudi Aramco's hydrocarbon system from the wellhead to the customer.

**Main Responsibilities:**

Appointed permanently to the position of General Supervisor, CAST Division on March 1, 1995, after ten years of progressively responsible experience in technical, supervisory and management aspects related to the operation and maintenance of the large and complex computer environment, which exists within the OSPAS Department. The CAST Division is the largest division in OSPAS, provides Information Technology and Systems support and services for OSPAS and other organizations within Saudi Aramco. The division maintains 99.9% availability and supports of the entire computer systems located in the Operations Coordination Center (OCC). This includes analysis, design and software development plus both software and hardware maintenance, to insure that the Information Technology is responsive to the needs of OSPAS' Planning/Scheduling functions and over 300 users in 28 organizations within the Company with decision making information necessary for the co-ordination and planning of the strategic movement of the Kingdom's vast hydrocarbon network.

**General Supervisor at Saudi Aramco**

April 1985 – March 1995

Saudi Arabia – Khobar

Project Manager, Supervisor, X-SAMAREC Integration Coordinator, IT Manager, Sr. Project Engineer, Lead Engineer, Systems Engineer

**Achievements included:**

1. Determination of the overall manning requirements to obtain required performance.
2. Approved requests for tools, material, and equipment required for authorized work.
3. Managed and control the division budget of 33 million dollars.
4. Coordinated the activities of supervisors and training coordinators to accomplish training goals.
5. Developed and maintained quality standards.
6. Used TQM as the process to achieve the department's vision
7. Implemented necessary tracking, reporting and control measures to ensure that supervisors are operating within budgets and meeting daily work schedules and long term forecasting.
8. Developed appropriate measures to eliminate excessive costs.
9. Conducted studies and proposals to promote management effectiveness and productivity

In addition to my regular duties as the General Supervisor of Computer Applications & Systems Technology (CAST) Division, I was assigned the responsibility of Project Manager for the following important and highly visible projects on March 1, 1997,

- 1) Central Dispatch Center Computer Upgrade Project. (Major Capital Project – \$4.5 Millions)
  - 2) Operation Coordination Center (OCC) Renovation Project. (Expense Project – \$9.0 Millions)
  - 3) Power Distribution SCADA System Upgrade Project. (Expense Project – \$1.8 Millions)
  - 4) OCC Mapboard Upgrade. (BI-1900 – \$ 750 M, ERC 10/96)
  - 5) OCC Operators' Consoles. (BI-1900 – \$ 485 M, ERC 10/96)
  - 6) Operations Representative for Operations Coordination Center Expansion for R&D Support Project. (Major Capital Project – \$8.3 Millions).
  - 7) Several Modernization Projects for OSPAS and Refining & Distributions (\$240 Millions)
- Also, part of my responsibility was to interface frequently with Saudi Aramco Management, Executive Management, Operations Maintenance, Project Management, Facility Planning and all other organizations, which are interrelated to OSPAS's functions, and field operations.

---

**EDUCATION**

**Doctorate / Business Administration at  
Washington University  
United States – Washington**

**September 2001**

**Master's degree / Master of Business  
Administration (Gen. MBA) at University  
of Hull  
United Kingdom – London  
July 1997**

Honer, Master of Business Administration (Gen. MBA), With Best Dissertation

**Bachelor's degree / Systems Engineering  
at King Fahad University of Petroleum  
and Minerals  
Saudi Arabia – Khobar  
January 1985**

Dhahran, Saudi Arabia

---

## **SKILLS**

COM / Level: Expert  
DECISION MAKING / Level: Expert  
ENGINEERING / Level: Expert  
GENERAL MANAGEMENT / Level: Expert  
GOVERNMENT / Level: Expert  
SCHEDULING / Level: Expert  
SUPERVISORY SKILLS / Level: Expert  
Planning / Level: Expert

---

## **LANGUAGES**

Arabic / Level: Expert  
English / Level: Expert